

FYE03/2026 Q1

Materials for Financial Results Briefing

(April 1, 2025 – June 30, 2025)

August 8, 2025

GLTECHNO HOLDINGS, INC.

TSE STD (255A)

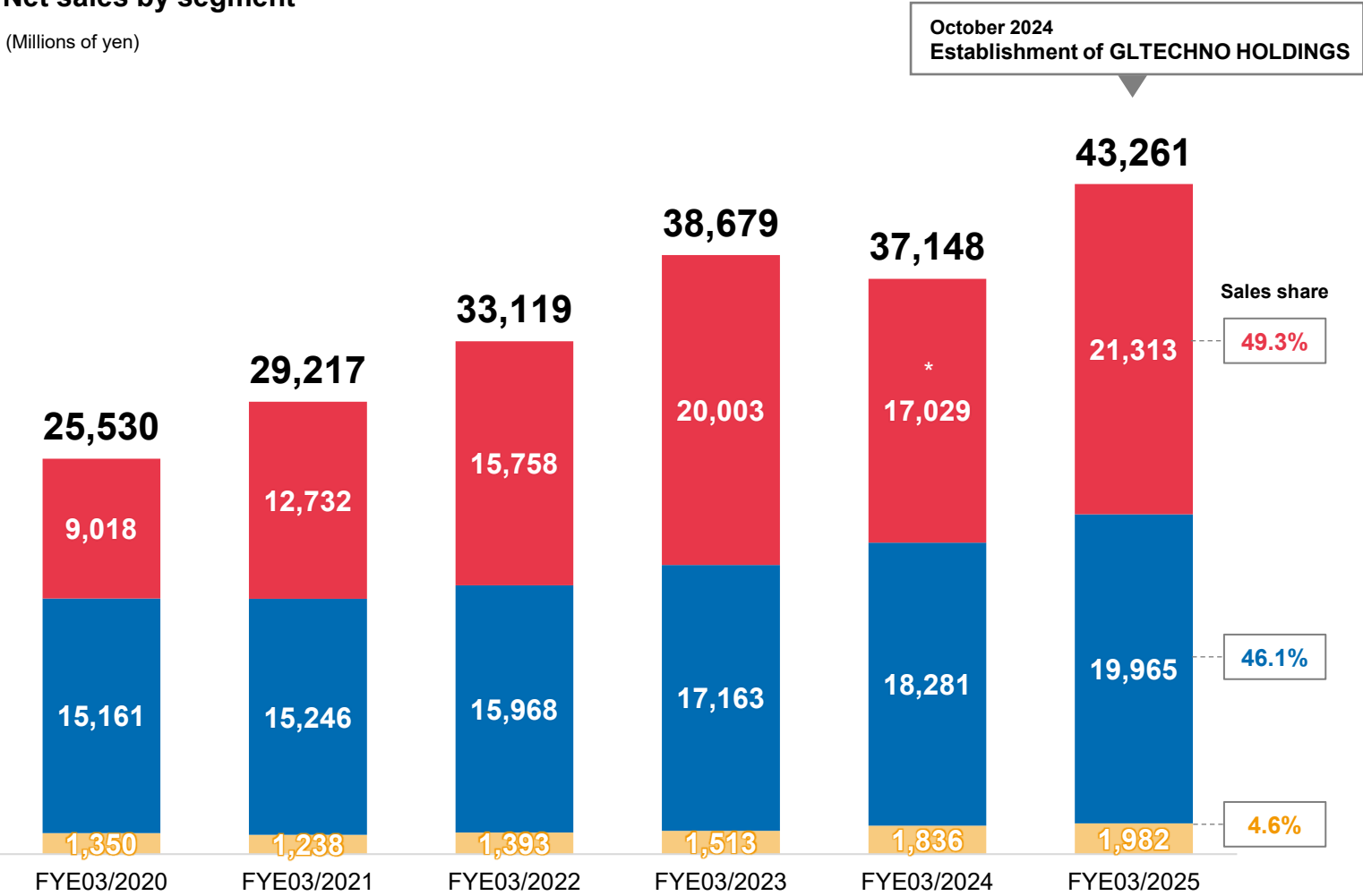
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01. Business Overview

Building a solid growth foundation and sales growth through three businesses that support society

Net sales by segment

(Millions of yen)



* Net sales in the Semiconductor Business for FYE03/2024 declined due to the impact of stagnant memory inventory accompanying a decline in demand for personal computers and smartphones.

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Semiconductor Business

Techno Quartz Inc.

Manufacturing and sales of semiconductor-related products, primarily high-purity quartz glass and crystalline silicon parts for semiconductor manufacturing equipment

Point Grew up big in the context of sharp increase in semiconductor manufacturing equipment in operation.

Analytical Instruments Business

GL Sciences Inc.

Comprehensive services from planning, development, production, sales, and support for analytical instruments and various consumables such as columns essential for these instruments

Point Not susceptible to economic swing, growing steadily

Automated Recognition Business

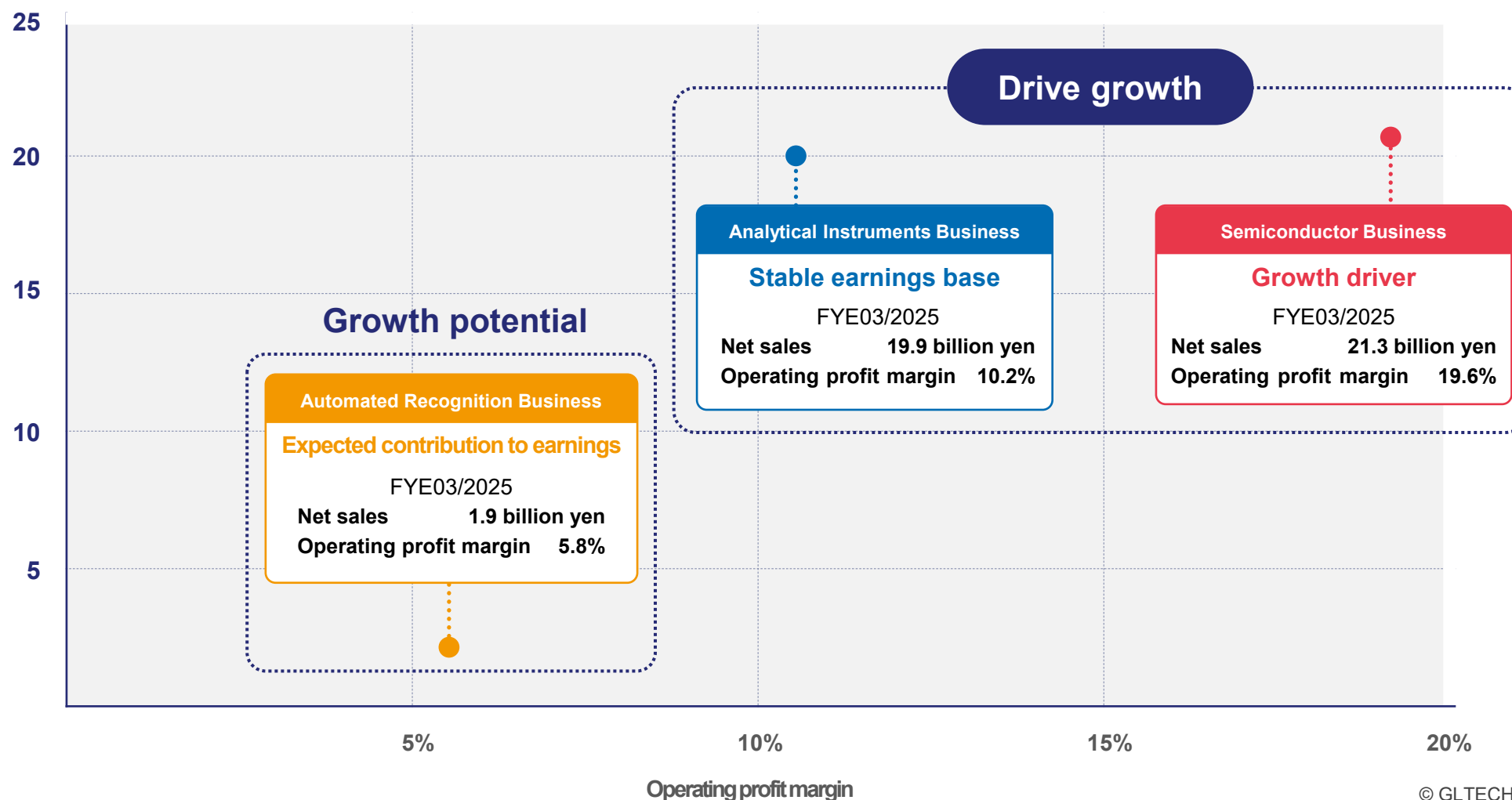
GL Solutions Inc.

Manufactures and sells related products as a pioneer in automatic identification technology (RFID) that enables contactless reading and writing of IC tag information.

Point Needs are expanding as IoT penetrates various fields.

Aiming for steady earnings growth with the double engine of “a stable Analytical Instruments Business” and “a growing Semiconductor Business”

Net sales (Billions of yen)



02. Executive Summary

FYE03/2026 Q1

Higher revenues but lower profit

Net sales

10,454 million yen

YoY +11.7%

Semiconductor Business drove sales, resulting in a YoY increase in revenue.

Operating profit

1,288 million yen

YoY -12.5%

Profit decreased YoY due to the impact of last year's change in inventory accounting standards in the Semiconductor Business and an increase in cost of sales and SG&A expenses across each business.

FYE03/2026 full-term performance and dividend forecasts

The full-term performance and dividend forecast remain unchanged from the previous announcement, with an expected YoY increase in revenues, profit, and dividends.

Net sales

Operating profit

Dividend forecast

44,700 million yen

6,680 million yen

111 yen

YoY +3.3%

YoY +5.3%

YoY +4 yen

TOPICS

✓ Completion of production building (Iruma City, Saitama Prefecture) for the Analytical Instruments Business Implementation based on the strategic large-scale investments to accelerate growth outlined in the Mid-term Management Plan

✓ Established a local subsidiary in Vietnam for the Semiconductor Business. Conducted 5.0 billion yen in growth investment to address growing global semiconductor demand.

Analytical Instruments Business

Higher revenues but lower profit

- ✓ Sales were roughly flat YoY, although impacted mainly by a sluggish Chinese economy and the reversal of last year's special demand in North America.

Net sales

4,274 million yen

(YoY +1.7%)

Operating profit

293 million yen

(YoY -6.5%)

Semiconductor Business

Higher revenues but lower profit

- ✓ Sales grew thanks to abundant order backlog and high operating rates in our factories.
- ✓ Profit decreased due to changes in inventory accounting standards from the previous fiscal year and rising prices.

Net sales

5,758 million yen

(YoY +20.6%)

Operating profit

997 million yen

(YoY -13.4%)

Automated Recognition Business

Higher revenues but lower profit

- ✓ Orders for chemical-related and inventory management-related systems were strong.
- ✓ Profit decreased due to low-margin projects and increased investment in human resources.

Net sales

421 million yen

(YoY +10.0%)

Operating profit

-8 million yen

(YoY -)

03. Financial Results Overview (Consolidated)

FYE03/2026 Q1

Higher revenues but lower profit

- In sales, revenue increased by 11.7% YoY, mainly due to an abundant order backlog and high operating rates in our factories in the Semiconductor Business.
- Operating profit decreased 12.5% YoY due to the impact of last year's change in inventory accounting standards in the Semiconductor Business and an increase in cost of sales and SG&A expenses across each business.

(Millions of yen)	FYE03/2025 Q1		FYE03/2026 Q1		YoY	
	Results	Sales ratio	Results	Sales ratio	+/- %	+/- amount
Net sales	9,360	-	10,454	-	+11.7%	+1,094
Cost of sales	5,816	62.1%	6,949	66.5%	+19.5%	+1,133
Gross profit	3,544	37.9%	3,504	33.5%	-1.1%	-39
SG&A expenses	2,073	22.1%	2,216	21.2%	+6.9%	+143
Operating profit	1,471	15.7%	1,288	12.3%	-12.5%	-183
Ordinary profit	1,618	17.3%	1,349	12.9%	-16.7%	-269
Net profit attributable to owners of parent	802 ^{*1}	8.6%	948	9.1%	+18.3%	+146

*1 During the 1st half of FYE03/2025 before management integration, a portion of net profit was attributable to non-controlling interests.

03. Financial Results Overview (By Segment)

FYE03/2026 Q1

Higher revenues but lower profit

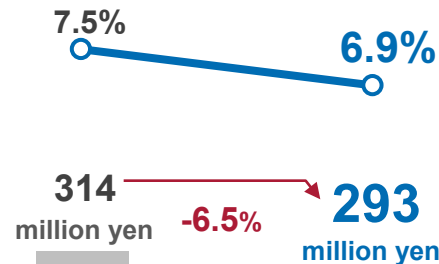
- Sales remained strong despite China's slowdown and a reversal from last year's special demand in North America, and revenue increased 1.7% YoY.
- Operating profit decreased by 6.5% YoY, as strong sales of third-party instruments in Japan were offset by a decline in sales of high-margin in-house products in North America.

Net sales



FYE03/2025 Q1 FYE03/2026 Q1

Operating profit margin



FYE03/2025 Q1 FYE03/2026 Q1

Factors, etc.

Domestic

Sales ratio **74.8%**

Instruments: Sales were strong, led by pharmaceutical and food companies, **with high performance liquid chromatograph and mass spectrometer** driving sales.

Consumables: **Wide variety of products** keep going strong. Sales of not only liquid chromatograph columns but also solid-phase extraction cartridges and containers for sample preparation are going strong.

Overseas

Sales ratio **25.2%**

- Despite sales promotions for in-house products focused on liquid chromatography columns, **results were affected by China's slowdown and the reversal from last year's special demand in North America.**

In North America, revenue decreased mainly due to the reversal from last year's special demand, while in Japan, revenue remained strong backed by steady demand.

(Millions of yen)	FYE03/2025 Q1	FYE03/2026 Q1	YoY		Proportion FYE03/2026 Q1
			+/- %	+/- amount	
Domestic	3,117	3,197	+2.6%	+80	74.8%
Overseas	1,083	1,076	-0.7%	-7	25.2%
North America	151	115	-23.5%	-35	2.7%
Asia	680	688	+1.1%	+7	16.1%
Others	252	273	+8.2%	+20	6.4%
Total (Domestic + Overseas)	4,201	4,274	+1.7%	+73	100.0%

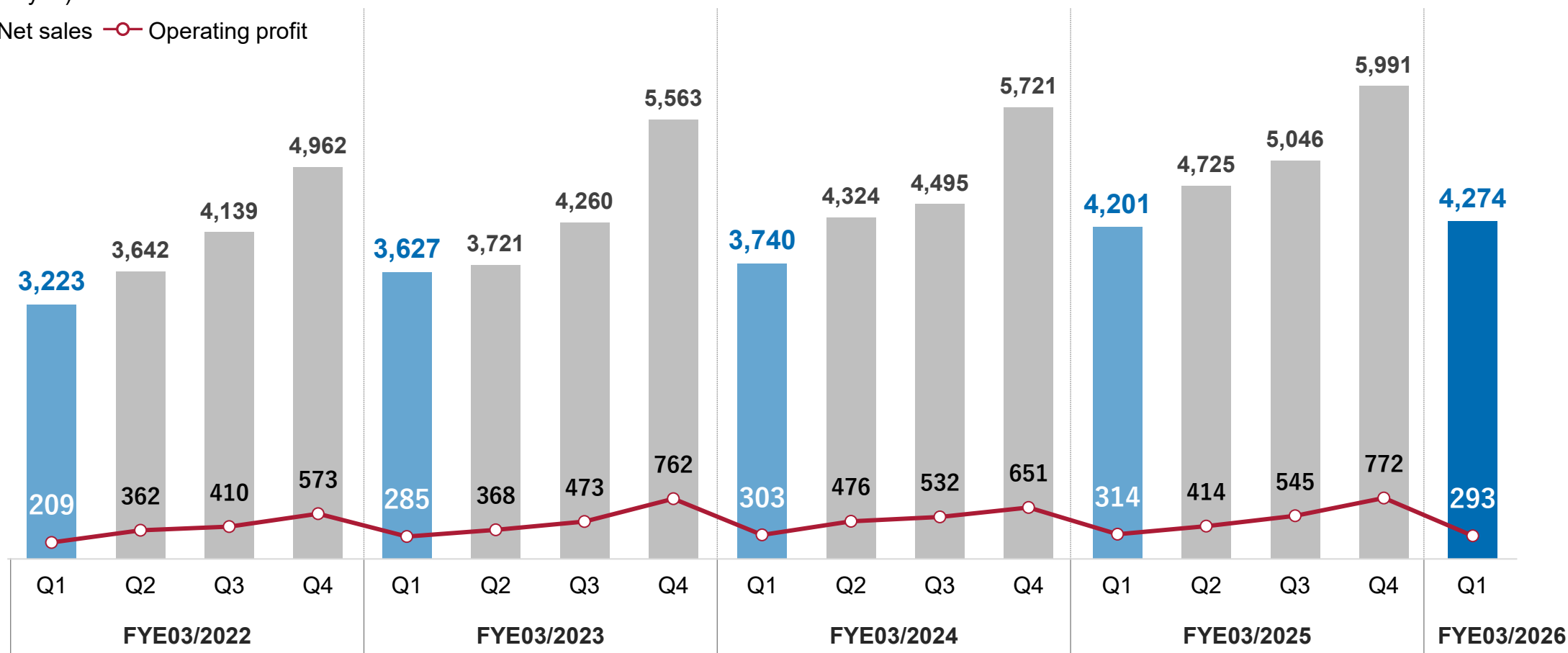
*For details on the impact of U.S. tariffs, please refer to this press release (Japanese only).

https://www.gltechno.co.jp/ir/library/hagb00000003vs-att/20250430_1.pdf

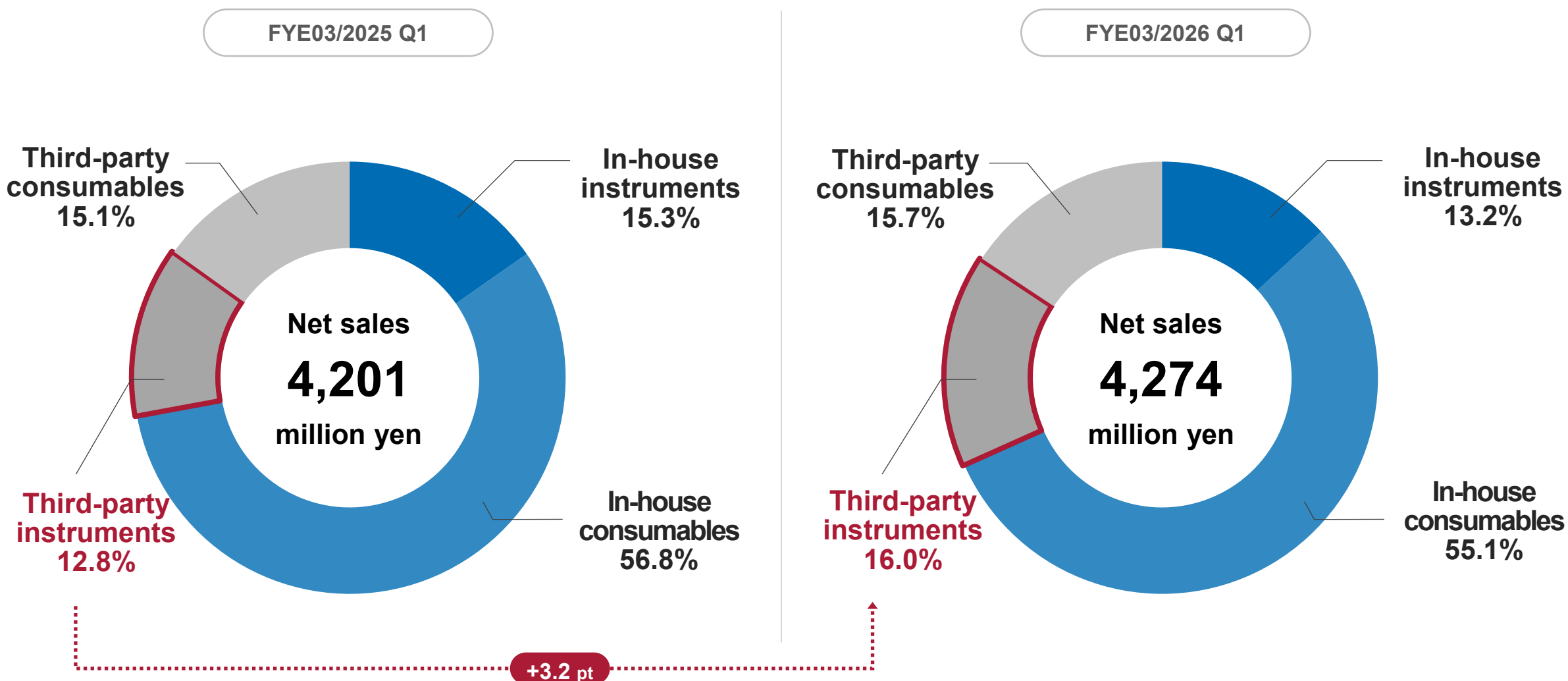
In the domestic market, sales recognition tends to be concentrated toward the end of the fiscal year, resulting in a second-half skew.

(million yen)

Net sales Operating profit



Sales of third-party instruments increased by 3.2 percentage points YoY, driving sales in the Analytical Instruments Business.



Completion of production building in Iruma City, Saitama Prefecture

We have completed the construction of a production building, which is the first of our strategic large-scale investments to accelerate growth. We will be able to flexibly respond to the increasingly complex and sophisticated needs of our customers by expanding the production capacity of custom-made GC (gas chromatograph) system and establishing a development base for new products.



Expected future benefits when fully-operational

- ✓ Production capacity **approximately three times** that of the existing Musashi Factory
- ✓ **Flexibility to respond to** fluctuations in orders and shorten delivery times
- ✓ **Improved profit margins** due to enhanced operational efficiency



Overview

Name	Creative Value Center	Area	Site area: 8,366m ² , total floor area: 3,543m ²
Location	Iruma City, Saitama Prefecture	Main use	Expansion of manufacturing facilities for custom made GC system and development of new products
Completion date	July 31, 2025	Investment amount	1.2 billion yen

Higher revenues but lower profit

- Sales increased by 20.6% YoY, mainly due to an abundant order backlog and high operating rates in our factories.
- Operating profit decreased 13.4% YoY due to the impact of last year's change in inventory accounting standards in the Semiconductor Business and an increase in cost of sales and selling, general and administrative expenses due to higher prices and other factors.

Net sales

4,775
million yen

+20.6% → **5,758**
million yen

FYE03/2025 Q1

FYE03/2026 Q1

Operating profit margin

24.1%

1,151
million yen

-13.4% → **997**
million yen

17.3%

FYE03/2025 Q1

FYE03/2026 Q1

Factors, etc.

[Demand expansion]

- Despite still slow recovery of demand for those used for PCs/smartphones, proactive capital investments looking to the future such as new/additional factories are revitalized in response to expanded demands in the **markets of generative AI**.

⇒ The entire semiconductor market is expected to recover in the second half of 2025 or later.

[Responses to demand expansion]

- Expanding markets by developing and extending **highly value-added products**
- Preparation for **robust increase in production output** in Japan and overseas

Growth in overseas net sales contributed significantly. Overseas accounted for over 60% of the sales share.

(Millions of yen)	FYE03/2025 Q1	FYE03/2026 Q1	YoY		Proportion FYE03/2026 Q1
			+/- %	+/- amount	
Domestic	2,080	2,189	+5.2%	+108	38.0%
Overseas	2,695	3,569	+32.4%	+873	62.0%
North America	210	281	+33.7%	+70	4.9%
Asia	2,475	3,277	+32.4%	+801	56.9%
Others	8	10	+18.3%	+1	0.2%
Total (Domestic + Overseas)	4,775	5,758	+20.6%	+982	100.0%

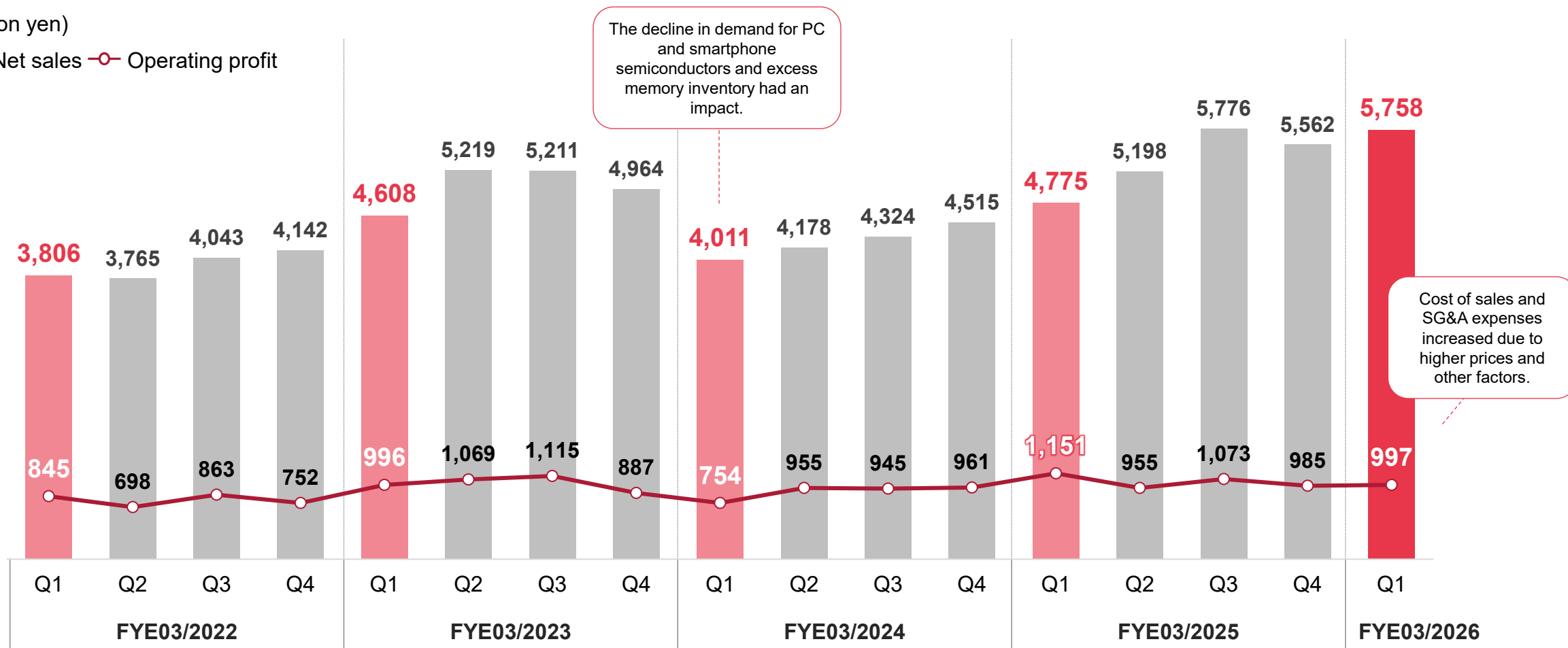
* For details on the impact of U.S. tariffs, please refer to this press release (Japanese only).

https://www.gltechno.co.jp/ir/library/haghgb00000003vs-att/20250430_1.pdf

Although recovery of demand for PCs/smartphones remained slow, proactive cultivation of new demand and capital investments for greater production output supported steady sales growth.

(million yen)

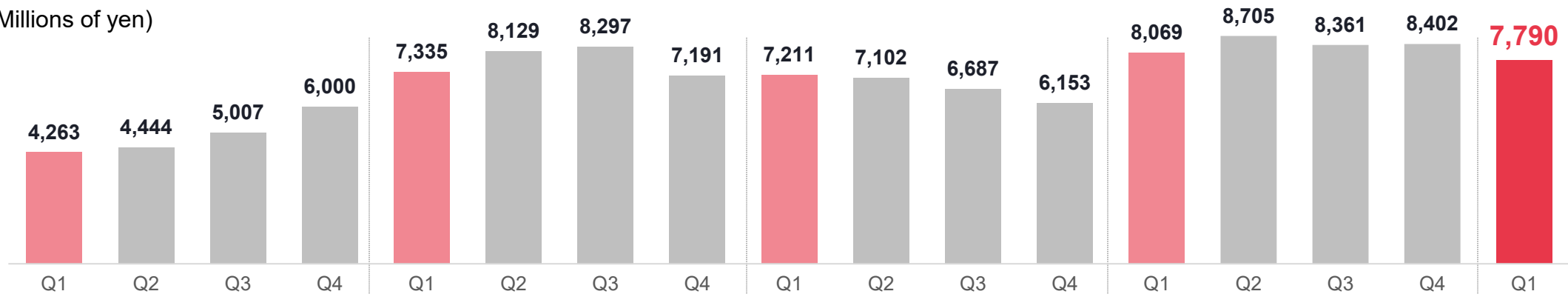
■ Net sales —○— Operating profit



Amid robust underlying demand, both the order backlog and order amount remained high.

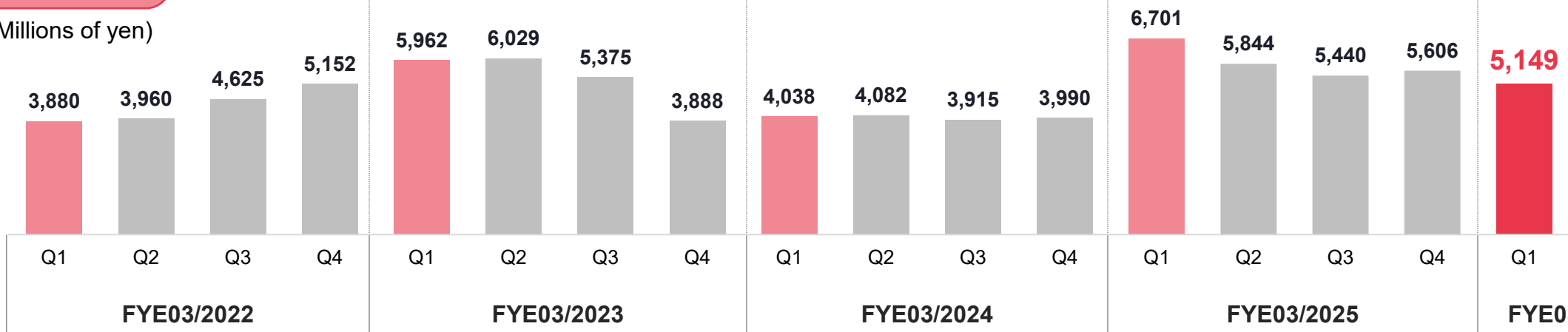
Order backlog

(Millions of yen)



Order amount

(Millions of yen)



Establishment of a local subsidiary in Vietnam

Based on the growth strategy policies for the Semiconductor Business, which are to improve sustainable profitability and develop new customers and markets, the Company's consolidated subsidiary, Techno Quartz Inc., has invested in the establishment of TECHNO QUARTZ VIETNAM CO., LTD. (the Company's sub-subsidiary) in Ninh Binh Province, Vietnam.



*Rendering of the completed new plant in Vietnam

Total investment

5.0 billion yen

Scheduled start of operations

early 2027

Expected future benefits from the new facility

✓ Augmenting production capacity

Production capacity of quartz products is estimated to be worth over **3.0 billion yen** of annual net sales when reaching fully-operational level.

✓ Enhanced access and flexible and rapid response to market needs

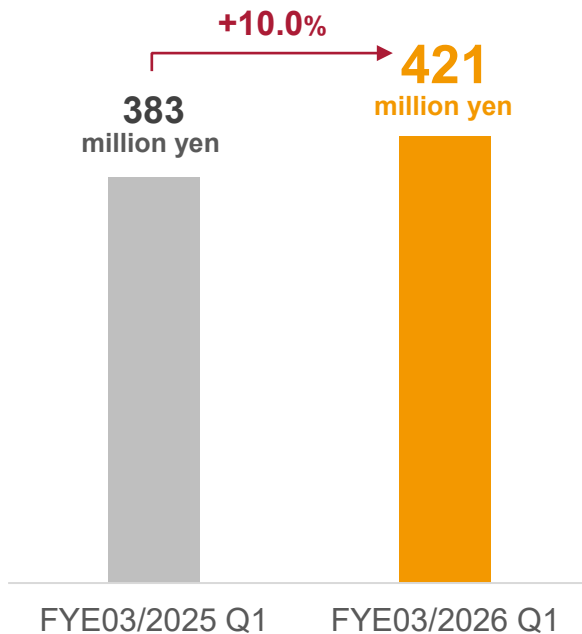
- **Diversification of supply chains and strengthening of structures to address trade risks** in light of U.S. semiconductor restrictions on China
- **Reduction in transportation costs and environmental burden**
- Strengthening of price competitiveness by leveraging **abundant labor and cost advantages in personnel expenses**

Higher revenues but lower profit

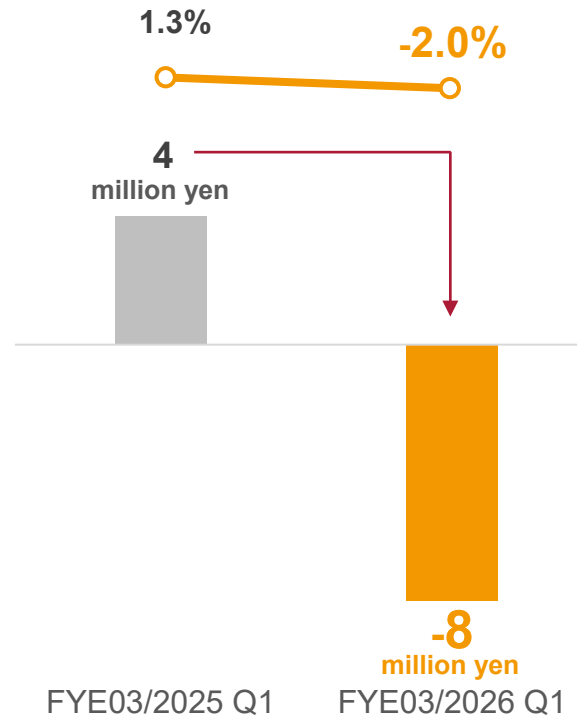
- Sales increased by 10.0% due to orders for chemical substance management systems and UHF systems for inventory control tailored to a specific customer.
- Operating profit decreased due to a higher proportion of low-margin projects and increased investment in human resources for future growth.

(million yen)

Net sales



Operating profit margin



Factors, etc.

[Higher revenues]

- **Products for installation and Finished Products**
Growth struggled due to a decline in demand for residential and building facilities.
- **Others for automated recognition**
In addition to orders for systems, development projects for gate systems for fitness clubs and multi-level parking systems also contributed to steady growth.

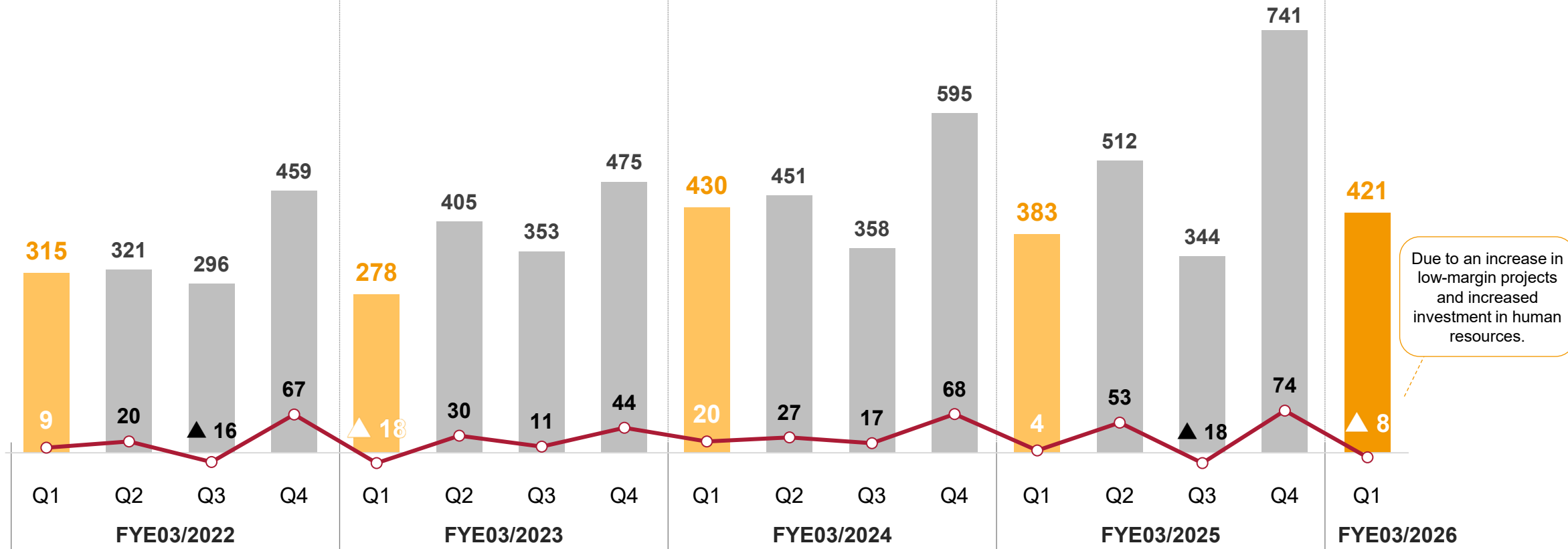
[Lower profit]

- Due to a higher proportion of low-margin projects and increased investment in human resources for future growth

Operating profit decreased due to an increase in low-margin projects and the impact of human resource investment, but sales remained steady. Orders tend to concentrate at the end of the fiscal year, creating a second-half skew.

(Millions of yen)

■ Net sales —○— Operating profit



04. Performance/Dividend Forecasts

FYE03/2026

The full-term performance forecast remains unchanged from the previous announcement, with an expected YoY increase in revenues and profit.

(million yen)	FYE03/2025 Full-term results	FYE03/2026 Full-term forecasts*	YoY	
			+/- %	+/- amount
Net sales	43,261	44,700	+3.3%	+1,438
Operating profit	6,344	6,680	+5.3%	+335
Operating profit margin	14.7%	14.9%	-	+0.2 pt
Ordinary profit	6,626	6,760	+2.0%	+133
Net profit attributable to owners of parent	4,064 ^{*1}	4,810 ^{*2}	+18.3%	+745
Annual dividend (yen)	107	111	+3.7%	+4

*1 During the 1st half before management integration, a portion of net profit was attributable to non-controlling interests.

*2 It is fully attributable to owners of parent for the full-term.

* Assumed exchange rate: 1 USD = 150 JPY

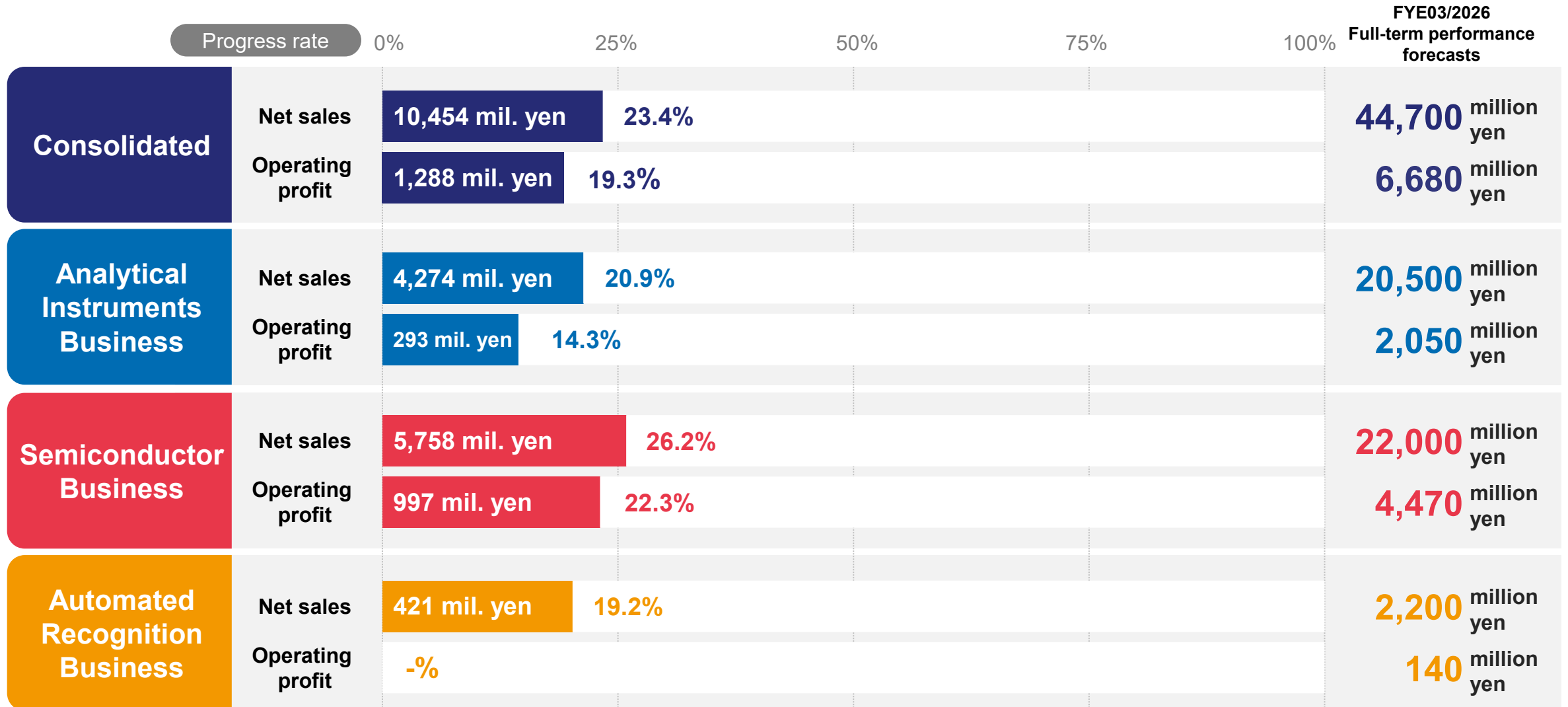
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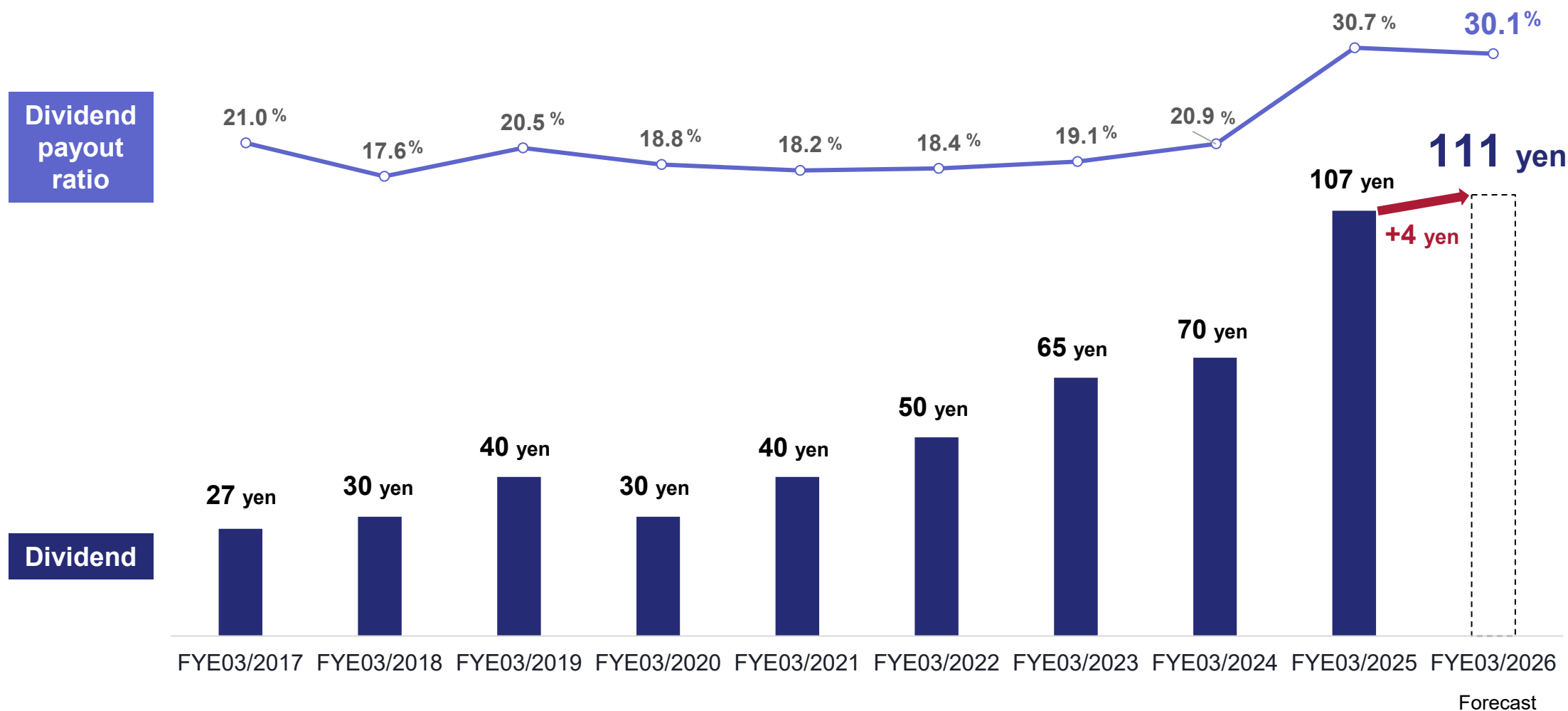
Performance Forecasts By Segment (FYE03/2026)

	(Millions of yen)	FYE03/2025 Full-term results	FYE03/2026 Full-term forecasts	YoY	
				+/- %	+/- amount
Analytical Instruments Business	Net sales	19,965	20,500	+2.7%	+534
	Operating profit	2,045	2,050	+0.2%	+4
	Operating profit margin	10.2%	10.0%	-	-0.2 pt
Semiconductor Business	Net sales	21,313	22,000	+3.2%	+686
	Operating profit	4,167	4,470	+7.3%	+302
	Operating profit margin	19.6%	20.3%	-	+0.7 pt
Automated Recognition Business	Net sales	1,982	2,200	+11.0%	+217
	Operating profit	115	140	+21.6%	+24
	Operating profit margin	5.8%	6.4%	-	+0.6 pt

Both consolidated and segment results are progressing generally in line with plans.



We will maintain the target dividend payout ratio of 30%, with a planned increase of 4 yen per share for FYE03/2026.



05. APPENDIX

Company Name GLTECHNO HOLDINGS, INC.

Foundation October 1, 2024

**Representative
Director and President** Yoshihiro Nagami

Head Office Shinjuku Square Tower 30F,
6-22-1 Nishi Shinjuku, Shinjuku-ku, Tokyo, 163-1130 Japan

Capital JPY 300,000,000

Number of Employees 1,192 (as of March 31, 2025, excluding part-time employees)

Consolidated Sales 43,261 million yen (FYE03/2025)



[Mission]

Reason for being

Drive Human and Societal Potential

Our mission puts into words the reason for our inception and existence as a corporate entity. Since its founding, the GLTECHNO Group has remained steadfast in its core philosophy to build trusting relationships and enable people to pursue their purpose in the world. The organization defines itself as a catalyst for driving human potential. As a catalyst, we stimulate reactions to propel others toward something completely new. Our corporate activities and the provision of value not only foster our own growth but shape our ideal form as an organization driving the potential of industry and society. We will never waver from this corporate mission. We will never compromise our commitment to this founding philosophy.

[Vision]

Our ideal future state

Aspire to Create Boundless Value

Our vision gives shape to our ideal form. Our aspirations to create boundless value free us to take the road less traveled so that we may drive every avenue of potential for the future. The GLTECHNO Group has walked the walk for over half a century, never constrained by conventional business practices and precedents since its founding. We will continue our efforts to create new value by considering the ideas of each and every person invaluable to the GLTECHNO Group.

[Corporate Message]

Corporate Message

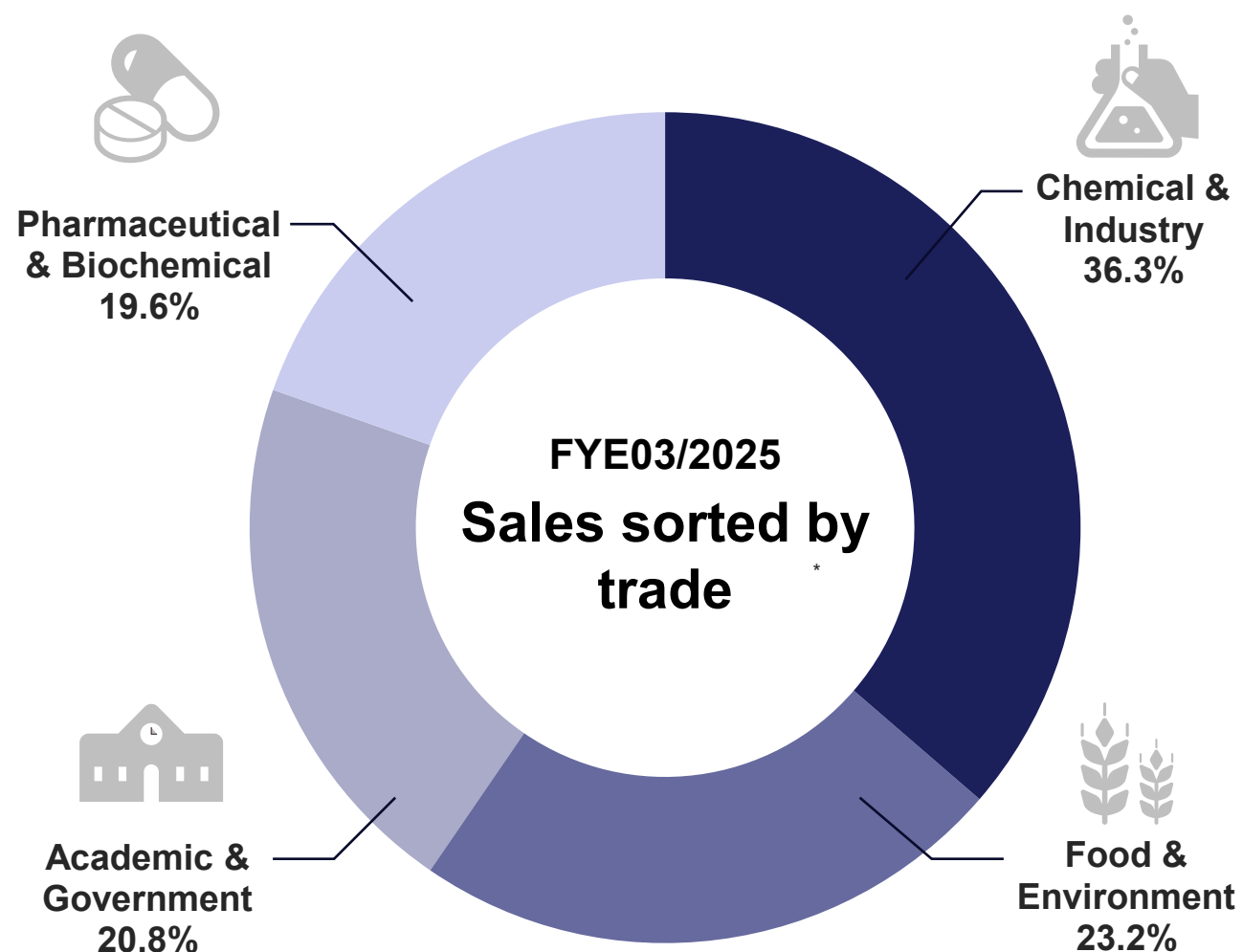
Search for a Way.

Search for a Way embodies the approach of the GLTECHNO Group to always explore better means and methods to foster growth for our customers, for society, and for ourselves. Our approach shapes the organization as one supporting the lives of all humanity across generations while contributing to society at large through scientific innovation.

Through management integration, we will capture growth opportunities, accelerate investment decision-making, and aim to further enhance corporate value.



The Analytical Instruments Business, which supports the Company's stable growth, contributes to society in a wide range of fields.



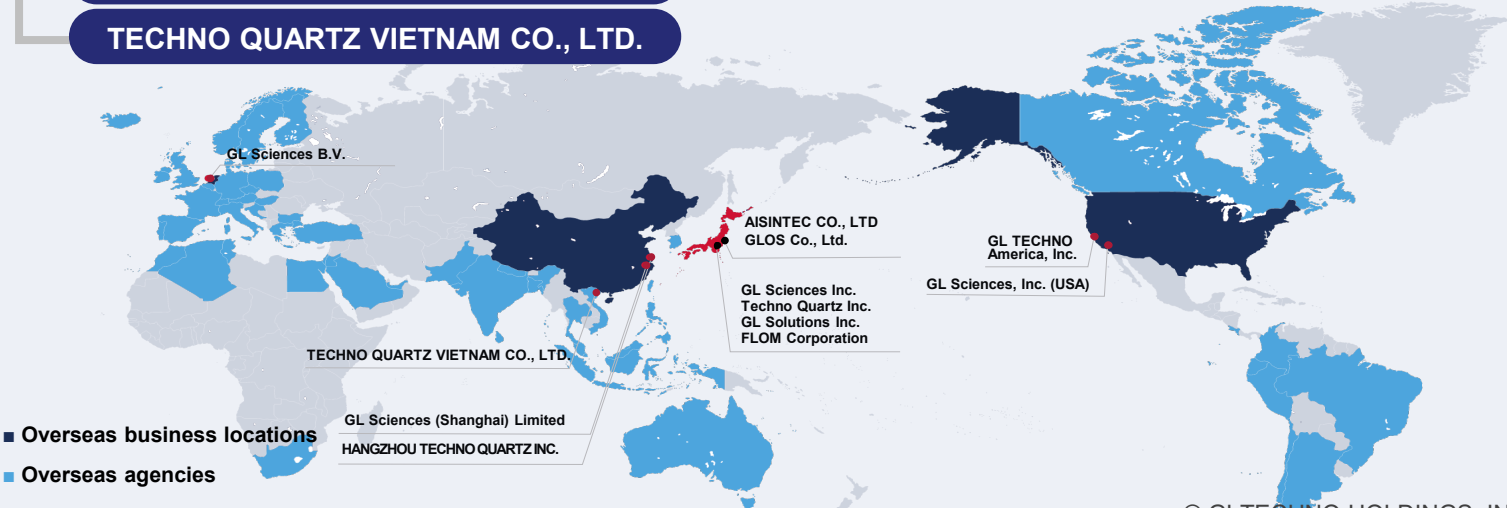
Diverse customer base





NETWORK A global network

GLTECHNO HOLDINGS, INC.



Basic Philosophy

Based on our corporate philosophy of “growing into a truly socially responsible company,” the GLTECHNO Group will contribute to society by creating an environment where employees feel happy to work, by creating and challenging ourselves for sustainable corporate growth, and by addressing environmental issues through manufacturing improvements and new technologies. In addition, we will fairly distribute any profits we earn among the company, shareholders, employees, and society, and contribute to the sustainable development of the earth and society with our technology and profits. Our eternal slogan is “Let’s advance together on our only way to success!” and we will work with our stakeholders to solve social issues.

Basic Policy

1. Sustainable improvement of corporate value

In an ever-changing business environment, we will improve our competitiveness and productivity by increasing our resilience and responding flexibly.

2. Contribution to environmental protection

We aim to realize a better future by promoting collaboration and co-creation with stakeholders on issues such as responding to climate change and working toward a recycling-oriented society.

3. Resolving social issues through business

We will continue to contribute to society through our core business activities.

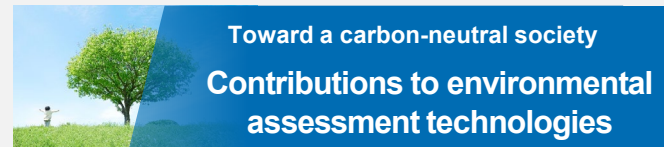
4. Promoting the development and active participation of human resources who support corporate activities

We will continue to take on new challenges to solve our customers’ problems, develop human resources who can contribute to society, and provide an environment where they can work safely and healthily with a sense of fulfillment and pride.

5. Strengthening the governance system

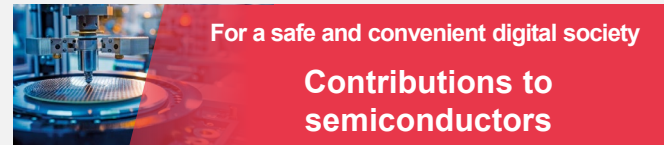
We not only comply with laws and regulations and other social rules, but also strive to meet the expectations of all stakeholders.

We support healthy, safe, and secure living through our products and services.



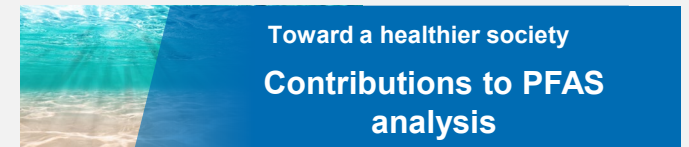
Toward a carbon-neutral society
Contributions to environmental
assessment technologies

In the fields of next-generation energy and carbon neutrality, analysis of substances such as hydrogen and ammonia is essential for evaluating research results and determining energy efficiency. GL Sciences Inc. contributes to realizing a carbon-neutral society by developing, manufacturing, and selling custom-made instruments based on customer requests.



For a safe and convenient digital society
Contributions to
semiconductors

Semiconductors are indispensable to our lives, as they contribute greatly to infrastructure and national security. The components used in semiconductor manufacturing equipment are made from materials that are resistant to heat and chemicals. Techno Quartz Inc. contributes to the realization of a safe and convenient society by providing components made from difficult-to-process materials with high precision.



Toward a healthier society
Contributions to PFAS
analysis

Per- and polyfluoroalkyl substances (PFAS) are used in fluorine-based water repellent agents, waterproofing agents, greases, etc., and are said to have low decomposition properties and remain in the environment for long periods. GL Sciences Inc. contributes to a healthier and safer society by providing products and services for PFAS analysis in tap water, drinking water, wastewater, and food.



Toward an even safer, more secure society
Contributions to digital
utilization

My Number Cards can be used not only as identification cards but also for electronic applications such as municipal services and e-Tax. GL Solutions Inc. contributes to creating a society where data can be shared safely and conveniently by providing devices that read data for electronic applications and health insurance cards.



Search for a Way.



GLTECHNO HOLDINGS, INC.
6-22-1 Nishi Shinjuku, Shinjuku-ku, Tokyo, 163-1130 Japan
TEL: +81-3-4212-6677
URL: <https://www.gltechno.co.jp>

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